

**SILENTSOFT SA**

Rue de la Gare 27, 1110 Morges, SUISSE

**FOUR DATA**

67 rue des godrans, 21000 Dijon, FRANCE

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Dijon, le 27/07/2023

Mail with return receipt

Subject: Announcement of the takeover of SILENTSOFT SA's European customer portfolio (excluding Switzerland) by SAS FOUR DATA

Dear customer,

We are pleased to announce that FOUR DATA has recently acquired the European business (excluding Switzerland) of the Swiss company SILENTSOFT SA. Your customer account is part of this transfer, and we are proud to be able to work with you from now on.

We would like to explain the reasons for this transfer and explain in more detail the benefits it represents for you as a customer.

SAS FOUR DATA is a French SME based in Dijon, which has positioned itself for several years in the remote monitoring of containers by exploiting innovations in telecommunication protocol and SaaS software. With more than 700 customers in Europe, FOUR DATA has a broad catalogue of solutions for different sectors, including the FUEL IT brand, which focuses specifically on the fuels, new energies, propane gas and hydrogen markets. The company is financially independent and profitable, owned by its five directors. It has in-depth knowledge of the entire value chain, since it designs and publishes the sensors it markets, publishes its SaaS software and manages installation and maintenance operations throughout France and Europe.

The decision to take over SILENTSOFT SA's European portfolio (excluding Switzerland) is in line with FOUR DATA's internationalisation and development strategy. By integrating SILENTSOFT SA's sensors, FOUR DATA will strengthen its position as market leader in RTM (remote tank monitoring) and dedicated SaaS solutions. SILENTSOFT SA has decided to refocus on its historical Swiss market, which includes property management companies, public authorities and fuel distributors. The transfer is taking place in a constructive and cooperative atmosphere in order to guarantee quality of service for our customers.

What are the expected effects of this transition?

The priority for the FOUR DATA and SILENTSOFT SA teams is to maintain continuity of service in data management and the provision of information on the interfaces. The support teams will need to evolve, but you will always have a support contact to answer your questions.

Concerning the diary, in the short term: FOUR DATA will proceed to a progressive migration of the SEVENDAYS & MYSILENTSOFT software interfaces in favour of its management space called "DESK". This migration will allow you to find all your data in a more ergonomic and modern interface. Exit routes (API, FTP repository,

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etc.) will be retained or modified according to your needs. A member of FOUR DATA's IT & support team will call you to present the migration plan.

In addition, you will now have access to FOUR DATA's catalogue of products (sensors, antennas, etc.). These include new radio protocols such as LTE-M / NB-IOT, satellite and LPWAN networks. With the 2G network due to be phased out in Europe over the next few years, you're bound to be thinking about upgrading your sensors.

What's more, a trilingual team (German, French and English) will be on hand to answer any questions you may have: François Clément, our Sales Director, and a German sales representative will be on hand to meet you in the coming weeks.

As part of the migration of management accounts, we would like to send you the FOUR DATA company description sheet and its French registration certificate (KBIS) so that your accounting/purchasing department can include us as a supplier.

We remain at your disposal for any questions or requests for additional information. We thank you for your confidence and look forward to continuing this fruitful collaboration.

Yours sincerely.



**Jörgen Karlsson**  
Chairman Silentsoft



**Emmanuel Bour**  
Chairman Four Data